Local Market Update – June 2022A Research Tool Provided by Montana Regional MLS

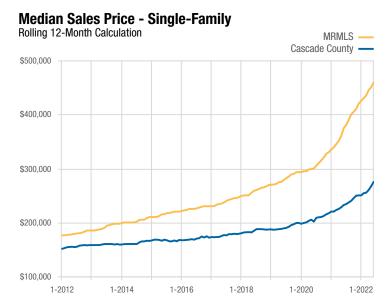


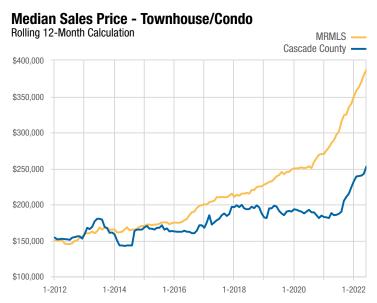
Cascade County

Single-Family	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	142	141	- 0.7%	642	641	- 0.2%	
Pending Sales	113	90	- 20.4%	587	531	- 9.5%	
Closed Sales	152	115	- 24.3%	525	483	- 8.0%	
Days on Market Until Sale	31	53	+ 71.0%	37	53	+ 43.2%	
Median Sales Price*	\$260,000	\$305,000	+ 17.3%	\$245,000	\$294,900	+ 20.4%	
Average Sales Price*	\$279,763	\$330,955	+ 18.3%	\$279,412	\$337,134	+ 20.7%	
Percent of List Price Received*	102.4%	103.8%	+ 1.4%	100.7%	102.4%	+ 1.7%	
Inventory of Homes for Sale	84	126	+ 50.0%		_	_	
Months Supply of Inventory	0.8	1.3	+ 62.5%				

Townhouse/Condo	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	16	13	- 18.8%	70	60	- 14.3%	
Pending Sales	9	10	+ 11.1%	62	51	- 17.7%	
Closed Sales	14	9	- 35.7%	52	43	- 17.3%	
Days on Market Until Sale	36	131	+ 263.9%	36	117	+ 225.0%	
Median Sales Price*	\$195,500	\$276,900	+ 41.6%	\$190,500	\$267,900	+ 40.6%	
Average Sales Price*	\$194,949	\$255,965	+ 31.3%	\$199,124	\$249,282	+ 25.2%	
Percent of List Price Received*	101.8%	106.6%	+ 4.7%	100.7%	104.9%	+ 4.2%	
Inventory of Homes for Sale	8	10	+ 25.0%		_	_	
Months Supply of Inventory	0.7	1.1	+ 57.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.