

## Great Falls Association of REALTORS®

401 13th Avenue South | Great Falls, MT 59405 Phone: (406) 453-2752 | info@gfar.realtor

Website: www.gfar.realtor

The following documents to assist you in filing a grievance.

- Before You File an Ethics Complaint (Information regarding filing a complaint and the hearing procedures.)
- Form #E-1 Ethics Complaint Form
- Code of Ethics and Standards of Practice

Upon completing the Ethics Complaint Form please return it to the Great Falls Association of REALTORS along with any documentation that would assist the grievance committee in understanding your dispute. Here are some general principals to keep in mind.

- Ethics complaints must be filed with the local board or association of REALTORS® within one
  hundred eighty (180) days from the time a complainant knew (or reasonably should have
  known) that potentially unethical conduct took place (unless the Board's informal dispute
  resolution processes are invoked in which case the filing deadline will momentarily be
  suspended).
- The REALTORS® Code of Ethics consists of seventeen (17) Articles. The duties imposed by many
  of the Articles are explained and illustrated through accompanying Standards of Practice or case
  interpretations.
- Your complaint should include a detailed narrative description of the circumstances that lead
  you to believe the Code of Ethics may have been violated. Include copies of all documents
  related to the situation some examples are the Buy/Sell Agreement, Property Disclosure
  Statement, Inspection Report, the MLS Listing etc.
- Your complaint must cite one or more of the Articles of the Code of Ethics which may have been violated. Hearing panels decide whether the Articles expressly cited in complaints were violated - not whether Standards of Practice or case interpretations were violated.
- The local board or association of REALTORS®' Grievance Committee may provide technical assistance in preparing a complaint in proper form and with proper content.

Please contact me with any questions.

Sincerely,

Zac Griffin

Zac Griffin, CEO

# Before You File an Ethics Complaint

#### Background

Boards and associations of REALTORS® are responsible for enforcing the REALTORS® Code of Ethics. The Code of Ethics imposes duties above and in addition to those imposed by law or regulation which apply <u>only</u> to real estate professionals who choose to become REALTORS®.

Many difficulties between real estate professionals (whether REALTORS® or not) result from misunderstanding, miscommunication, or lack of adequate communication. If you have a problem with a real estate professional, you may want to speak with them or with a principal broker in the firm. Open, constructive discussion often resolves questions or differences, eliminating the need for further action.

If, after discussing matters with your real estate professional or a principal broker in that firm, you are still not satisfied, you may want to contact the local board or association of REALTORS®. Many boards and associations have informal dispute resolving processes available to consumers (e.g. ombudsmen, mediation, etc.).

If, after taking these steps, you still feel you have a grievance, you many want to consider filing an ethics complaint. You will want to keep in mind that . . .

- Only REALTORS® and REALTOR-ASSOCIATE®s are subject to the Code of Ethics of the National Association of REALTORS®.
- If the real estate professional (or their broker) you are dealing with is not a REALTOR®, your only recourse may be the state real state licensing authority or the courts.
- Boards and associations of REALTORS® determine whether the Code of Ethics has been violated, not whether
  the law or real estate regulations have been broken. Those decisions can only be made by the licensing
  authorities or the courts.
- Boards of REALTORS® can discipline REALTORS® for violating the Code of Ethics. Typical forms of discipline include attendance at courses and seminars designed to increase REALTORS® understanding of the ethical duties or other responsibilities of real estate professionals. REALTORS® may also be reprimanded, fined, or their membership can be suspended or terminated for serious or repeated violations. Boards and associations of REALTORS® cannot require REALTORS® to pay money to parties filing ethics complaints; cannot award "punitive damages" for violations of the Code of Ethics; and cannot suspend or revoke a real estate professional's license.
- The primary emphasis of discipline for ethical lapses is educational, to create a heightened awareness of and appreciation for the duties the Code imposes. At the same time, more severe forms of discipline, including fines and suspension and termination of membership may be imposed for serious or repeated violations.

#### Filing an ethics complaint

The local board or association of REALTORS® can provide you with information on the procedures for filing an ethics complaint. Here are some general principles to keep in mind.

- Ethics complaints must be filed with the local board or association of REALTORS® within one hundred eighty (180) days from the time a complainant knew (or reasonably should have known) that potentially unethical conduct took place (unless the Board's informal dispute resolution processes are invoked in which case the filing deadline will momentarily be suspended).
- The REALTORS® Code of Ethics consists of seventeen (17) Articles. The duties imposed by many of the Articles are explained and illustrated through accompanying Standards of Practice or case interpretations.
- Your complaint should include a narrative description of the circumstances that lead you to believe the Code of Ethics may have been violated.

- Your complaint must cite one or more of the Articles of the Code of Ethics which may have been violated.
   Hearing panels decide whether the Articles expressly cited in complaints were violated not whether
   Standards of Practice or case interpretations were violated.
- The local board or association of REALTORS®¹ Grievance Committee may provide technical assistance in preparing a complaint in proper form and with proper content.

## Before the hearing

- Your complaint will be reviewed by the local board or association's Grievance Committee. Their job is to review complaints to determine if the allegations made, if taken as true, might support a violation of the Article(s) cited in the complaint.
- If the Grievance Committee dismisses your complaint, it does not mean they don't believe you. Rather, it means that they do not feel that your allegations would support a hearing panel's conclusion that the Article(s) cited in your complaint had been violated. You may want to review your complaint to see if you cited an Article appropriate to your allegations.
- If the Grievance Committee forwards your complaint for hearing, that does not mean they have decided the Code of Ethics has been violated. Rather, it means they feel that if what you allege in your complaint is found to have occurred by the hearing panel, that panel may have reason to find that a violation of the Code of Ethics occurred.
- If your complaint is dismissed as not requiring a hearing, you can appeal that dismissal to the board of directors of the local board or association of REALTORS®.

## Preparing for the hearing

- Familiarize yourself with the hearing procedures that will be followed. In particular you will want to know about challenging potential panel members, your right to counsel, calling witnesses, and the burdens and standards of proof that apply.
- Complainants have the ultimate responsibility ("burden") of proving that the Code of Ethics has been violated. The standard of proof that must be met is "clear, strong and convincing" defined as "... that measure or degree of proof which will produce a firm belief or conviction as to the allegations sought to be established." Consistent with American jurisprudence, respondents are considered innocent unless proven to have violated the Code of Ethics.
- Be sure that your witnesses and counsel will be available on the day of the hearing. Continuances are a privilege not a right.
- Be sure you have all the documents and other evidence you need to present your case.
- Organize your presentation in advance. Know what you are going to say and be prepared to demonstrate
  what happened and how you believe the Code of Ethics was violated.

#### At the hearing

- Appreciate that panel members are unpaid volunteers giving their time as an act of public service. Their
  objective is to be fair, unbiased, and impartial; to determine, based on the evidence and testimony presented
  to them, what actually occurred; and then to determine whether the facts as they find them support a finding
  that the Article(s) charged have been violated.
- Hearing panels cannot conclude that an Article of the Code has been violated unless that Article(s) is specifically cited in the complaint.
- Keep your presentation concise, factual, and to the point. Your task is to demonstrate what happened (or what should have happened but didn't), and how the facts support a violation of the Article(s) charged in the complaint.

- Hearing panels base their decisions on the evidence and testimony presented during the hearing. If you have information relevant to the issue(s) under consideration, be sure to bring it up during your presentation.
- Recognize that different people can witness the same event and have differing recollections about what they
  saw. The fact that a respondent or their witness recalls things differently doesn't mean they aren't telling the
  truth as they recall events. It is up to the hearing panel, in the findings of fact that will be part of their
  decision, to determine what actually happened.
- The hearing panel will pay careful attention to what you say and how you say it. An implausible account
  doesn't become more believable through repetition or, through volume.
- You are involved in an adversarial process that is, to some degree, unavoidably confrontational. Many violations of the Code of Ethics result from misunderstanding or lack of awareness of ethical duties by otherwise well-meaning, responsible real estate professionals. An ethics complaint has potential to be viewed as an attack on a respondent's integrity and professionalism. For the enforcement process to function properly, it is imperative for all parties, witnesses, and panel members to maintain appropriate decorum.

## After the hearing

- When you receive the hearing panel's decision, review it carefully.
- Findings of fact are the conclusions of impartial panel members based on their reasoned assessment of all of the evidence and testimony presented during the hearing. Findings of fact are not appealable.
- If you believe the hearing process was seriously flawed to the extent you were denied a full and fair hearing, there are appellate procedures that can be involved. The fact that a hearing panel found no violation is not appealable.
- Refer to the procedures used by the local board or association of REALTORS® for detailed information on the bases and time limits for appealing decisions or requesting a rehearing. Re-hearings are generally granted only when newly discovered evidence comes to light (a) which could not reasonably have been discovered and produced at the original hearing and (b) which might have had a bearing on the hearing panel's decision. Appeals brought by ethics respondents must be based on (a) a perceived misapplication or misinterpretation of one or more Articles of the Code of Ethics, (b) a procedural deficiency or failure of due process, or (c) the nature or gravity of the discipline proposed by the hearing panel. Appeals brought by ethics complainants are limited to procedural deficiencies or failures of due process that may have prevented a full and fair hearing.

#### Conclusion

Many ethics complaints result from misunderstanding or a failure in communication. Before filing an ethics
complaint, make reasonable efforts to communicate with your real estate professional or a principal broker in
the firm. If these efforts are not fruitful, the local board or association of REALTORS® can give you the
procedures and forms necessary to file an ethics complaint.

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	Great Falls Association of REALTO Board or State Association	DRS®	
401 13 <sup>th</sup> Ave S Address	Great Falls City	MT State	59405 Zip
	Ethics Complaint		·
To the Grievance Committee of the	Great Falls Association of REALTO	R S®	
Board or State Association			
☐Filed: 2	0		
Complainant(s)		Respondent(s)	
Complainant(s) charge(s):		respondent(s)	
An alleged violation of Article(s)	of the Code of Ethios on other	r mambarahin dutu as set fo	rth in the bulous
of the Board in Article VI,			
Article, S attached statement, which is signed at occurred and, if a different da	dection  Indicated by the complainant(s) and we te, when the complainant(s) first best knowledge and belief of the under the matter complained of could have	which explains when the all the knew about the all resigned and is filed within one been known in the exerc	leged violation(s) eged violations. ne hundred eighty ise of reasonable
Date(s) alleged violation(s) took place:_			
Date(s) you became aware of the facts of	on which the alleged violation(s) (is/are)	based:	
I (we) declare that to the best of my (our	r) knowledge and belief, my (our) allega	tions in this complaint are to	rue.
Are the circumstances giving rise to thi the state real estate licensing authority of	s ethics complaint involved in civil or cor any other state or federal regulatory or	eriminal litigation or in any administrative agency?	proceeding before
□Yes □No			
You may file an ethics complaint in ar REALTORS® Code of Ethics, Standard disciplinary proceeding in more than or relating to the same transaction or event	one Board of REALTORS® with respec	t part, "REALTORS® shall	not be subject to
Have you filed, or do you intend to file,	a similar or related complaint with anot	her Association(s) of REAL	TORS®?
□Yes □No			
If so, name of other Association(s): I understand that should the Grievance days from my transmittal of the dismissi			have twenty (20)
Complainant(s):			
Type/Print Name		Signature	
Type/Print Name	Part of the state	Signature	
	Address	- (1)	
Phone		Email	